**March 19, 2024**

Another in the series of Illinois Agriculture in the Classroom non-fiction text examples to be used in your classroom. Remember, these will be available every MONDAY afternoon that *FarmWeek* is published during the school year.

Questions about this can be directed to Kevin Daugherty, Education Director of Illinois Agriculture in the Classroom at [kdaugherty@ilfb.org](mailto:kdaugherty@ilfb.org).

\*\*Reminder these questions are designed to use with the on-line version of *FarmWeek.*

<https://www.farmweeknow.com/eedition/>

Note, by request of teachers we have included the answers to the questions immediately following the questions on a separate worksheet.

**NAME:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ CLASS PERIOD\_\_\_\_\_\_**

**Directions:** Please use the online version of *FarmWeek.*  <https://www.farmweeknow.com/eedition/>

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Or use the article at <https://iaitc.co/margins>

Use the article titled: Tighter margins slowing input decisions for some farmers

1. Define the following
   1. Margins
   2. Input
   3. Volatility
   4. Logistics
   5. Omitted
2. What does ‘red ink’ mean?
3. Why do farmers think there will be fewer supply challenges?
4. Describe a bottleneck that Bunting urges farmers to avoid.
5. Jeff Bunting says manufacturers are slow to build up inventory. Why do you think thati s?

Answers:

1. Define the following

* 1. Margins-an amount allowed or available beyond what is actually necessary.
  2. Input-the act of process of putting in. In farming, seeds and products used to grow.
  3. Volatility-tending or threatening to break into open violence; explosive
  4. Logistics-planning, implementation, and coordination of details of a business or operation.
  5. Omitted-left out or suppressed; not done, mentioned used or written about.

1. Red ink is a financial or business loss. The condition of showing a loss
2. Supply challenge fears have eased as we have more supply of other materials than we did during and after the COVID related shut downs.
3. Answers will vary, but a bottlneck means a place or stage where progress is slowed. The cafeteria line at school or the popcorn line at a movie often have a bottleneck at certain times.
4. Answers will vary, but manufacturers of many products would like to have products that are selling quickly instead of being held back in inventory and might not sell.